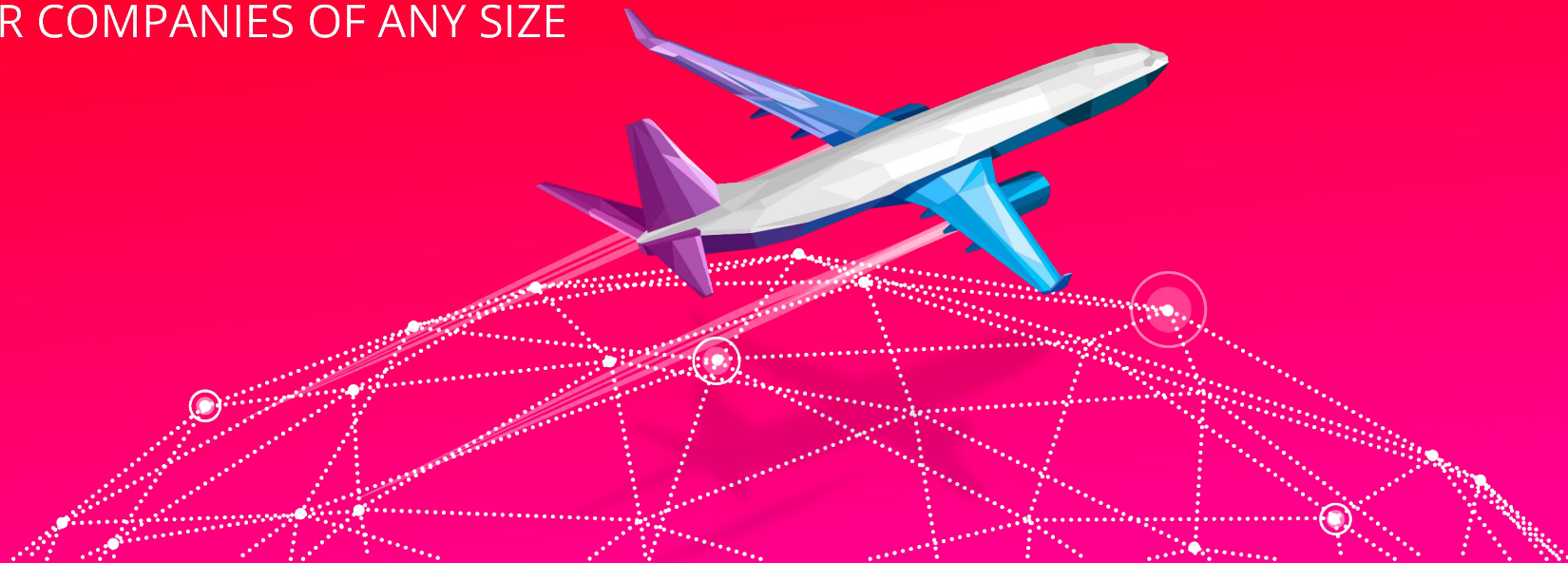




# ULTIMATE AVIATION BUSINESS MANAGEMENT SOFTWARE

FOR COMPANIES OF ANY SIZE





## AIR CHARTER BROKERS

**Air Charter Brokers** operate a large amount of complex data from numerous sources on a daily basis in order to serve their customers efficiently and in a timely manner.

**Awery ERP provides** all the required tools, reminders, templates and reports in one place integrating business and financial operations, covering the entire workflow and supplying a multifunctional platform for day-to-day business activities.



# HOW WE HELP BUSINESSES

AWERY



Improve business processes and visibility



Reduce human intervention and prevent multiple errors



Increase the speed of addressing customer requests significantly



Save time and efforts



Assist in decision making



Boost profitability





## INFO & RATES DATABASE

	CUSTOMERS: Contacts, Documents, Passengers, Passengers Documents	
	OPERATORS: Contacts, Documents	
	AIRCRAFT: Documents, Images	
	SUPPLIERS: Contacts, Documents	
	Aircraft types	
	Countries	
	Airports	
	Currency rates	
	Companies/Branches	
	Employees	
	Users	
	Picklists setup	
	Chart of accounts	



**Awery Aviation ERP** is a complete integrated web-based extremely flexible and customizable platform that manages main aviation business processes: sales, operations, finance and HR, increasing productivity, reliability, and efficiency.

# KEY FEATURES

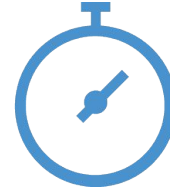
AWERY



Flexible connectivity to other systems for data exchange



Transparent information flow within the company



Blazingly fast performance



User-friendly interface



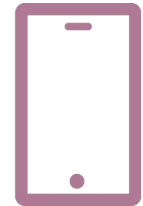
Bank-grade security with advanced access policies



Support of Multi-Company (Branches) configuration



Customer service tools



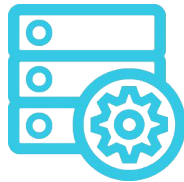
Mobile apps



An integrated real-time view of core business processes accessible from any place in the world



Powerful CRM, informational database, source for tactical and strategic planning



Up-to-date management reports and data for analysis, automated documentation

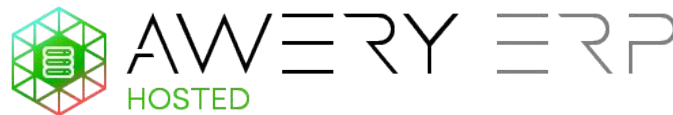


Integrated mailing/messaging system with templates support





- 
- Hosted, supported, and managed by Awery 24 hours, 7 days a week.
  - Monthly license fees per user.
  - No hardware related and IT support costs.
  - Perfect solution for small and midsize aviation businesses.



- 
- System is hosted on customer server – in data center or in customer's local IT infrastructure.
  - Goes with Database License and 24/7/365 Awery support.
  - Best fits big aviation players with sophisticated IT infrastructure.



## CHARTER QUOTATION

- Automated process to speed up input of enquiries, send requests to operators, quote customers, make flight briefing, generate charter agreements, reports, summary reports, etc.
- Segregated database of enquiries filterable by: type of request (Commercial Jet, VIP, Cargo), unique reference, fixture number, status, dates of flight, routing, broker, etc.
- Advanced support databases: operators, fleet, aircraft types, airports, countries, etc.
- CRM features: customers/suppliers with contact details, requests, activities, tasks and messaging history.
- Automated message generation to send requests to operators.
- Response from operators: schedule details, charter price details, additional services price details.
- Response from customers: won, lost with reason, fixture details, fixture schedule, fixture reference number.
- Empty legs enquiries management, operator's empty legs connectivity through API.
- Interactive world map with combined data from enquiries database and empty legs with analytics.
- Charter calculation that allows cost calculation per sector using either rates database or previous calculations.



## FLEET MANAGEMENT

- Aircraft and aircraft types database with full technical details.
- Fleet specifications, photo galleries.
- Documents control with notifications.
- Maintenance schedule, MEL resources tracking.
- ACMI rates and charges database for different locations.
- Advanced customizable reporting based on flight logs.



## EMPTY LEGS CONTROL

- Advanced analytical search to match enquiries/flights with empty legs.
- Unique empty legs numbers, statuses, sources, availability dates.
- On-map representation of empty legs combined with flights and enquiries.
- Linking to existing enquires/flights.
- Live database with the option to post empty legs to website or distribute by emails.
- Automatic alerts on available empty legs.



## CRM

- Customers/suppliers/leads management with advanced multiple contacts, types, statuses, extra fields management.
- Activities control and linked tasks history, documents upload.
- Credit terms.
- History of operations, accounting integration, reporting.



## ACCOUNTING & FINANCE

- All standard accounting and financial functions with advanced reporting.
- GAAP compliant full featured solution for accounting management.
- Custom COA, multi-branch, multi-currency and taxation support.
- Deep integration of finance and operational/sales data.
- Cost and revenue centers allocation.
- Receivables and payables control.
- Bank and cash, credit and debit notes, JVs management.
- Fixed assets and prepayments control.
- Trial Balance, Balance Sheet, Profit and Loss, Cash Flow and other reports.



## INFO & RATES DATABASE

- Aircraft Types: VIP, Commercial, Cargo, Rotary Wings; categories, full data (MTOW, cabin dimensions, facilities, speed), photo gallery, list of aircrafts.
- Airports: longitude, latitude, time zone, runway details, tarmac details, terminals details, procedures, restrictions, permissions.
- Countries: region, sanctions, list of airports.
- Distances: flight distance, entry points, weather codes, notams, flight/block time for reporting.
- Contacts: all companies contacts grouped by contractor or company, extended search.
- Rates: currency rates, customer specific rates, services rates, shipping rates, fuel rates, fixed expenses for airports, flight cost center, etc.
- Other data selector editors: variable pick lists, services, revenue, expense types, etc.



FLIGHT  
OPERATIONS



HUMAN  
RESOURCES



CHARTER  
CALCULATION



MAIL LINK



AWERY ERP  
MOBILE

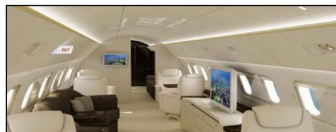
## Date: \_\_\_\_\_

	Date	From	To	Depart LT	Arrive LT	Flight time	PAX
1	Thursday, 18 Sep	Abu Dhabi Bateen (AZI)	Jeddah (JED)	09:00	10:40	02:40	15
2	Saturday, 20 Sep	Jeddah (JED)	Glasgow (GLA)	11:00	16:25	07:25	15

<b>Option 1:</b>	<b>Embraer Lineage 1000</b>
Category:	VIP / Executive Airliner
Seats:	19
YOM/Last Refurb.:	2010
Baggage capacity:	11.80 cbm
Cabin Dimensions:	H 2.00 x W 2.67 x L 25.70 m
Galley:	Both
Toilet:	

Price:	USD 26,500.00
--------	---------------

## Notes



Home page
VIP Aircraft types

☐ Show All Types

Show values in:
☒ kg
☐ lbs
☐ kmph
☐ kt
☐ km
☐ nm

Full name	ACFT Type	Type	Category	Rotary	IATA	ICAO	MTO...	MAX...	Max...	Cabin...	Hold size H...	Max...	Max...	Cr. sp...	Max...	Qty	Gal...	Aircraft
GULFSTREAM I	Gulfstream I	VIP	Turbo prop			G159	0	19	0	4.45	1.86x2.23x11.	4088	0	0	0	9		
GULFSTREAM II	Gulfstream II	VIP	Super Midsize Jet			GLF2	0	18	0	4.1	1.85x2.21x9.5	6880	0	850	0	45		
GULFSTREAM III	Gulfstream III	VIP	Heavy Jet			GLF3	0	18	0	4.45	1.83x1.96x12.	7600	0	850	0	86		
GULFSTREAM IV	Gulfstream IV	VIP	Heavy Jet			GLF4	0	14	0	4.7	1.88x2.24x13.	7378	0	868	0	186		
GULFSTREAM IV-SP	Gulfstream IV-SP	VIP	Heavy Jet			GLF4	0	18	0	4.7	1.88x2.24x12.	7815	0	0	0	72		
GULFSTREAM V	Gulfstream V	VIP	Ultra Long Range Heavy			GLF5	0	14	0	6.3	1.88x2.24x13.	12045	0	0	0	45		

GALLERY

Exterior

Interior

Drawings

Date of Request: 27 Apr 2017
 Customer: ARAMEX, United Arab Emirates
 Contact: Hendrik Lorentz

Routing Calculation Quick Calculation Operators Pricing Fixture Check List Brief Couriers Correspondence Map Extra Customer Recent Similar Route Linked

Operator Note:

☐ All Quick search
 



 Operator: Operator Operator

☐ Aircraft type: Reg. No: Catering: Seats: Bags: Max Weight:

#	Operator	Aircraft type	Reg. No	Catering	Seats	Baggage	Max Wei...	Owners ...	Year	Refurb	Co...
1#	<input checked="" type="checkbox"/> ACME Airlines	Gulfstream 550	A6-ACM		18	6.3	0.00			0	<input checked="" type="checkbox"/>
2#	<input checked="" type="checkbox"/> Rotana Jet Aviation	Gulfstream 450	A6-ORX		14	4.8	0.00		2008	0	<input checked="" type="checkbox"/>

**Awery Mailer:**

ACME Airlines Rotana Jet Aviation

**Rotana Jet Aviation**

From: 
☐ Separate ☒

☒ To selected:

☐ To input: info@rotanajet.ae

CC:

BCC:

Subject: New Request ID1: 27 Apr 2017 / DXB-FRA / 5 PAX;

Dear Rotana Jet Aviation,


We have received a new charter request from one of our clients and would like to see if you are able to assist.


Could you please quote the Gulfstream 450 or similar for the following routing:

Route: 1

*Date*	*Route*	*Time*	*PAX*
27 Apr 2017	DXB - FRA	09:00 UTC	5

Remarks:





## Flight Quotation #1




Date: 27 April 2017

Company/Contact: ARAMEX, Hendrik Lorentz



Itinerary	Date	From	To	Depart LT	Arrive LT	Flight time
1	Thursday, 27 April 2017	Dubai (DXB)	Frankfurt (FRA)	13:00	18:00	07:00

**Aircraft Options**

**Option 1:** Gulfstream 550  
Category: Ultra Long Range Heavy Jet  
YOM/Last Refurbishment: 0  
Baggage capacity: 6.30 cbm  
Cabin Dimensions: H 1.88 x W 2.24 x L 15.27 m  
Price: USD 70,000.00

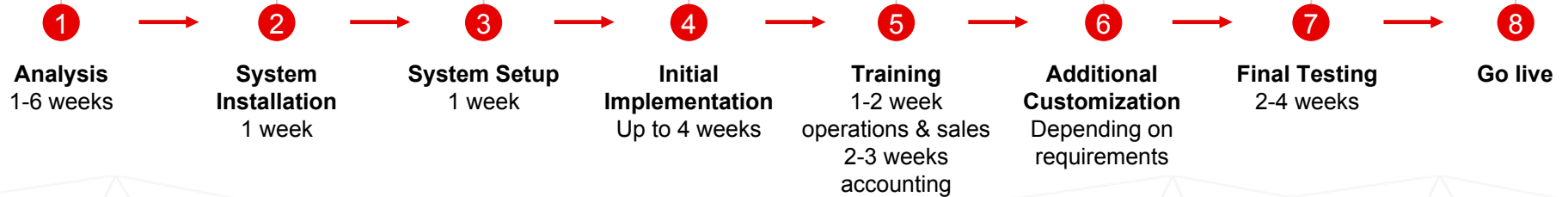




**Option 2:** Gulfstream 450  
Category: Heavy Jet  
YOM/Last Refurbishment: 2008  
Baggage capacity: 4.80 cbm  
Cabin Dimensions: H 1.88 x W 2.24 x L 13.74 m  
Price: USD 110,000.00


# SCOPE & TIMELINE

AWERY



We provide full support to your team 24/7 after the system go live

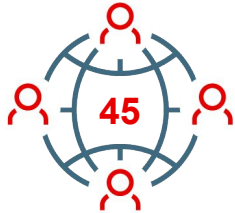


**Awery** provides software solutions to the aviation businesses globally. Our detailed client portfolio is here — <https://awery.pro/customers>. Air Charter Brokers we are currently working with:





**Awery** is a software development company and IT service provider established in **2009**.



**Awery products** have been developed in close cooperation with aviation and logistic companies to reflect up-to-date market demands and to offer tailored complete business cycle solutions with unlimited expansion capabilities.



**Awery team** delivers full product support to the customers at every stage. Our goal is to help you save time and efforts, improve business performance, increase operational efficiency and boost profitability.

**22 qualified professionals — 12 developers, 6 support & admin, 2 sales & biz dev and management team:**



**Vitaly Smilianets,**  
Founder and CEO

13 years of professional experience in global aviation software projects; expert in IT solutions, WEB, Rich Internet Applications, ERP Systems, Mobile Platforms and Software Development.



**Sergey Khavilo,**  
Business Development Manager

16 years of sales and business development experience on IT market; more than 11 years of work in multinational companies (Intel, AMD)



**Andreas Almazov,**  
Business Development, MENA Region

17 years in ERP software Development and Implementation projects. 10 years in Business Management in Aerospace industry (Flights management, Air Cargo Division Management etc.)



**Vitaly Smilianets**  
Founder and CEO

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