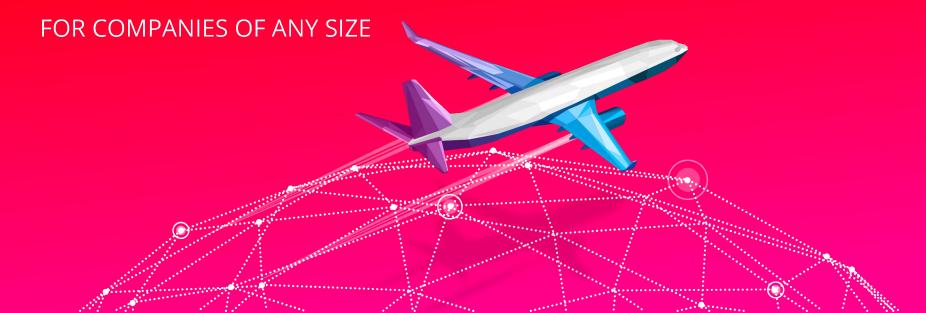


ULTIMATE AVIATION BUSINESS MANAGEMENT SOFTWARE





Aviation Service Providers operate a large amount of complex data from numerous sources on a daily basis in order to serve their customers efficiently and in a timely manner.

Awery ERP provides all the required tools, reminders, templates and reports in one place integrating business and financial operations, covering the entire workflow and supplying a multifunctional platform for day-to-day business activities.



HOW WE HELP BUSINESSES





Improve business processes and visibility



Reduce human intervention and prevent multiple errors



Save time and efforts



Assist in decision making



Boost profitability

PROCESS

Building up cost based on estimation
Allocation of suppliers invoices to specific

Trip/services profitability calculation and reports

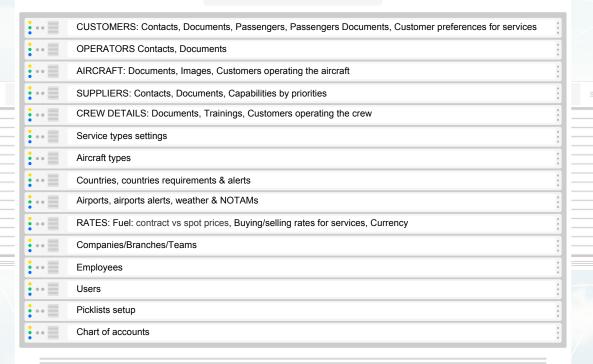
trips/services



Requested Trip Services Entry Service Processing and Confirmation Management POB (people on board) Management **Client Trip Entry** · Adaptive interface per service types Generating request templates to suppliers based on trip type. · Assigning crew and passengers · Support of UTC local time with automatic DST service type, location/country and supplier details Automatic suppliers selection applying company Generating crew and passenger general declaration Airport alerts, weather and NOTAMs, country · Sending by mail, SITA, AFTN using contact details from info priorities, client preferences, supplier capability requirements database (Attaching aircraft documents feature) Interoffice operations · Live overview of trip services statuses - Alerts and notifications - Advanced reporting **Trip Readiness Check** INFO & RATES DATABASE - Incoming mail integration with automatic - Attachments · Automatic alerts on unconfirmed services - Trip and services databases with multiple filters assigning to trips · Services validity control based on country requirements Trip Closing and Billing Trip Follow-up **Revised Brief Brief Preparation** · Trip completion with checklist · Trip movements control · Saving original brief details Generating brief based on customizable templates · Movements notifications by mail to all involved · Revision control for accounting · Building up revenue and invoicing the client based · Sending by mail to client on trip and services details and revision history parties Service reference number to reflect revisions. · Generating trip summary for internal accounting









Awery Aviation ERP is a complete integrated web-based extremely flexible and customizable platform that manages main aviation business processes: sales, operations, finance and HR, increasing productivity, reliability, and efficiency.



Flexible connectivity to other systems for data exchange



Transparent information flow within the company



Blazingly fast performance



User-friendly interface



Bank-grade security with advanced access policies



Support of Multi-Company (Branches) configuration



Customer service tools



Mobile apps





An integrated real-time view of core business processes accessible from any place in the world



Powerful CRM, informational database, source for tactical and strategic planning



Up-to-date management reports and data for analysis, automated documentation



Integrated mailing/messaging system with templates support

DEPLOYMENT OPTIONS





- Hosted, supported, and managed by Awery
 24 hours, 7 days a week.
- Monthly license fees per user.
- No hardware related and IT support costs.
- Perfect solution for small and midsize aviation businesses.

- System is hosted on customer server in data center or in customer's local IT infrastructure.
- Goes with Database License and 24/7/365
 Awery support.
- Best fits big aviation players with sophisticated
 IT infrastructure.



- Automated flight services requests control.
- Services requests processing and management: fuelling, handling, permits, flight plans, etc.
- Preferred vendors management based on priority, service type, customer requests, flight category and country/location.
- Sale and cost rates database for services.
- Revenue and costs calculation, accounting processing/allocation.
- Automated messages generation based on Text, HTML and SITA templates.
- Web and mobile service status tracking/request application for the customers.



- Flights database with advanced filters and reports.
- Charter and scheduled flights planning, creation and follow-ups.
- Interactive map and Gantt view.
- Routing services control with request templates support.
- Flight briefings, cargo manifests and general declarations, automatic weather and notams update reports.
- Advanced flight logs processing.
- Revenue and costs control with direct link to accounting.



- Aircraft and aircraft types database with full technical details.
- Fleet specifications, photo galleries.
- Documents control with notifications.
- Maintenance schedule, MEL resources tracking.
- ACMI rates and charges database for different locations.
- Advanced customizable reporting based on flight logs.



- Dynamic price calculation per day.
- Platts and fuel currency rates database.
- Offers and price lists generation for customers.
- Files and correspondence attachments to prices.
- Internal and external notes, notes for supplier per airport, fuel information per country.

MODULES (3)

AWERY





- Crew rostering, scheduling and assignment to duties and flights.
- Flight Duty Time and Flight Time Limitations (FDTL) Control.
- Crew salary, bonuses, additional payments and expenses.
- Documents, trainings and vacations management.
- Advanced reporting.
- Services list with statuses and details.
- Services change log.
- Brief printing.
- Full flight information.
- Fleet details and documents.
- Company details setup.
- Users list.
- Mobile application.

MODULES (4)









- All standard accounting and financial functions with advanced reporting.
- GAAP compliant full featured solution for accounting management.
- Custom COA, multi-branch, multi-currency and taxation support.
- Deep integration of finance and operational/sales data.
- Cost and revenue centers allocation.
- Receivables and payables control.
- Bank and cash, credit and debit notes, JVs management.
- Fixed assets and prepayments control.
- Trial Balance, Balance Sheet, Profit and Loss, Cash Flow and other reports.
- Customers/suppliers/leads management with advanced multiple contacts, types, statuses, extra fields management.
- Activities control and linked tasks history, documents upload.
- Credit terms.
- History of operations, accounting integration, reporting.
- Mailbox import with attachments to Awery ERP.
- Messages database with statuses, labels and advanced filters.
- Messages auto-linking to threads, customers, quotes, tasks, activities, flights, services, AWB's.
- Messages history in customer/supplier profiles.





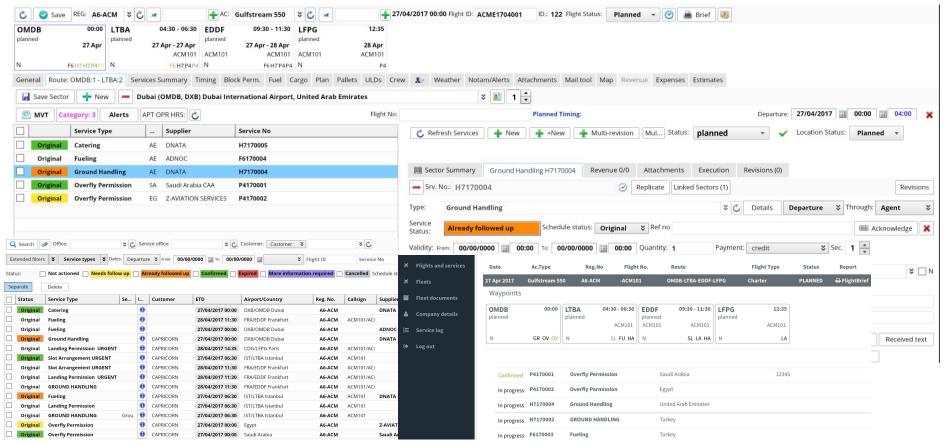






VIEW (1)





VIEW (2)

| Airp | Supplier | Platts Name | Platts A | |
|------|-----------------------|----------------|------------|---|
| AGP | SHELL | W-1 CIF NWE | 1.552000 | Ì |
| AKH | JETEX_USD | | NaN | Ī |
| BEG | NIS PETROL (BEG, GA: | M-1 FOB MED | 476.840320 | |
| внк | SBA Flight support (S | | NaN | |
| BJL | AEG | | NaN | |
| BLQ | AEROFUELS | M-1 FOB MED | 1.440600 | |
| вој | LUKOIL BG | FORTNIGHT FOB | 504.478919 | |
| BRU | TOTAL | W-1 FOB ROT | 1.541000 | |
| BSB | SHELL | | NaN | |
| BUD | WFS | | NaN | |
| CDG | TOTAL | W-1 CIF NWE | 1.552000 | |
| CHR | TOTAL | W-1 CIF NWE | 1.552000 | |
| CIA | AEROFUELS | M-1 FOB MED | 1.44 | |
| CPT | TOTAL | | | |
| DBV | INA INDUSTRIJA | W-1 FOB MED | 1.49 | _ |
| DLC | EPIC AVIATION | INLAND CHINA I | 604.0 | |
| DMK | SHELL | W-1 MEAN SING | 1.53 | |
| DMM | GLOBAL AVIATION SE | | | ^ |
| DUB | SHELL | M-1 CIF NWE | 1.49 | _ |
| EBB | VITOL | M-1 ARAB GULF | 1.43 | |
| EBL | AIR BP | | | |
| EVN | AEROFUELS | | | |

FUEL PRICE OFFER

| AIRPORT | COUNTRY | PRICE | CURR | UNIT | VALIDITY |
|-----------------|---------|--------|------|------|---------------------------|
| AGP/LEMG/MALAGA | SPAIN | 1.8033 | USD | USG | 25-APR-2017 - 01-MAY-2017 |

ADDITIONAL INFORMATION/FEES

29.09 EUR HOOK UP FEE

Rate/Diff

0.170161

2.319100

110.000000

1.516.0000

2.244000

0.442896

117.000000

0.060424

1.893100

2.112400

0.133825

1.054381

Other fe...

0.000000

0.000000

0.000000

0.000000

0.000000

0.000000

0.000000

0.000000

0.320000

0.000000

0.000000

0.000000

Airport f...

0.031185

0.000000

4.920000

0.000000

0.000000

0.009667

0.000000

0.053733

0.036100

0.000000

0.032605

0.032605

Fuel Mar...

0.0500000

0.0700000

15.0000000

20.0000000

0.0500000

0.1500000

25.0000000

0.0500000

0.0500000

0.1200000

0.1000000

0.080000

Total

Curr...

USD

USD

USD

1.80335 USD

2.38910 USD

2.04316 USD

1.70516 USD

2.71899 USD

646.47892 USD

2.29920 USD

2.23240 USD

1.81843 USD

606.76032

2.29400

1,536.00000

Unit

USG

USG

TON

TON

USG

USG

TON

USG

USG

USG

USG

USG

From

25/04/2

01/04/2

01/04/2

13/04/2

01/04/2

01/04/2

16/04/2

25/04/2

01/04/2

01/04/2

25/04/2

25/04/2

8.00 EUR OVERWING SERVICE FEE (IF APPLICABLE)

4.69 EUR/M3 NON-HYDRANT FEE (IF APPLICABLE)

EXCISE TAXES, MOT, VAT if applicable

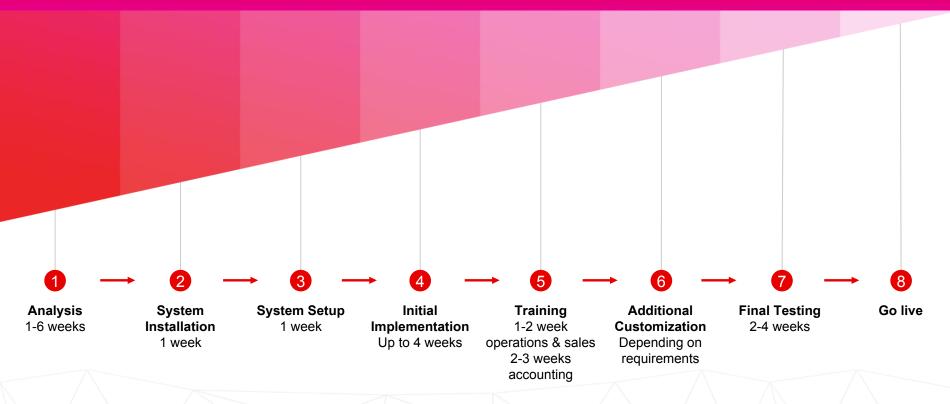
330.00 EUR/M3 EXCISE DUTY (NON-COMMERCIAL FLIGHTS, DOMESTIC FLIGHTS).

21% VAT (NON-COMMERCIAL FLIGHTS, DOMESTIC FLIGHTS).

PRIVATE TAX AUTONOM (NON-COMMERCIAL FLIGHTS, DOMESTIC FLIGHTS), VALUE DEPENDS ON REGION.

SCOPE & TIMELINE







We provide full support to your team 24/7 after the system go live

Awery provides software solutions to the aviation businesses globally. Our detailed client portfolio is here — https://awery.pro/customers. Aviation Service Providers we are currently working with:















Awery is a software development company and IT service provider established in **2009**.



Awery products have been developed in close cooperation with aviation and logistic companies to reflect up-to-date market demands and to offer tailored complete business cycle solutions with unlimited expansion capabilities.



Awery team delivers full product support to the customers at every stage. Our goal is to help you save time and efforts, improve business performance, increase operational efficiency and boost profitability.

22 qualified professionals — 12 developers, 6 support & admin, 2 sales & biz dev and management team:



Vitaly Smilianets, Founder and CEO

13 years of professional experience in global aviation software projects; expert in IT solutions, WEB, Rich Internet Applications, ERP Systems, Mobile Platforms and Software Development.



Sergey Khavilo, Business Development Manager

16 years of sales and business development experience on IT market; more than 11 years of work in multinational companies (Intel, AMD)



Andreas Almazov, Business Development, MENA Region

17 years in ERP software Development and Implementation projects. 10 years in Business Management in Aerospace industry (Flights management, Air Cargo Division Management etc.)

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Vitaly Smilianets Founder and CEO

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