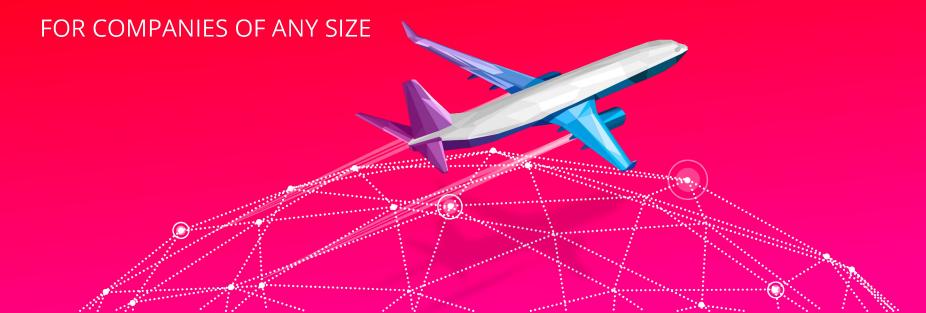


# ULTIMATE AVIATION BUSINESS MANAGEMENT SOFTWARE



## SOLUTION



Freight Forwarders and Cargo Agents operate a large amount of complex data from numerous sources on a daily basis in order to serve their customers efficiently and in a timely manner taking into account relevant rates, available stocks, suitable routings, etc.

**Awery ERP provides** all the required tools, reminders, templates and reports in one place integrating business and financial operations, covering the entire workflow and supplying a multifunctional platform for day-to-day business activities.





Improve business processes and visibility



Reduce human intervention and prevent multiple errors



Increase the speed of addressing customer requests significantly





Assist in decision making



Boost profitability

## **PROCESS**



#### **Default rates - Cargo Booking Entry**

- · Stock control by operators and by clients
- · Airport/locations database: IATA, ICAO, city and country
- · Different metric system support
- Generating booking confirmation based on customizable email templates

#### **SPOT rates - Quote Creation**

- · Automatic basic rates based on the routing
- Generating quote based on customizable email templates
- · Converting to Cargo Booking upon the client acceptance

#### Managing flight/truck/sea schedules

- Automatic schedule creation based on the original trip information
- Charter flights management





- Track and trace messages, integration to the client website available
- Online cargo booking engine, integration to the client website available
- Statuses updates
- Alerts and notifications

- Attachments
- Cargo Bookings databases with multiple filters
- Advanced reporting
- Incoming mail integration with automatic assigning to shipments

#### **AWB Closing and Billing**

- Buying/selling cargo rate sheets
- CASS billing support
- · Taxation feature
- Freight collect support
- Distribution of revenue and cost per trip
- Building up revenue and invoicing the client per trip, Cargo Booking or multiple shipments
- · Allocation of invoices to specific Cargo Bookings/trips
- Allocation of payments to invoices, automatic notifications to clients on outstanding balance, credit limit control
- Cargo Booking/trip profitability calculation and reports/diagrams

### Trip Follow-up

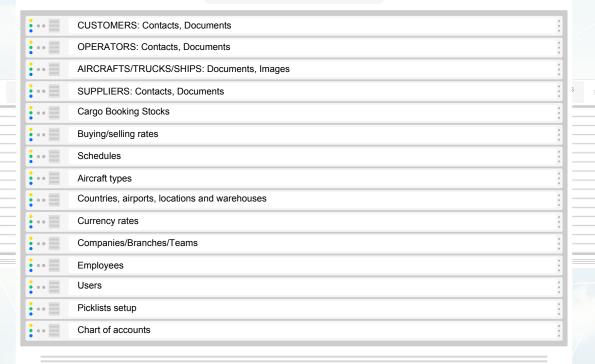
- · Generating cargo load plan per trip
- · Updating shipment movements
- · Shipments summary based on the load and off-load details

#### Cargo acceptance and documents processing

- Multiple planning options: from Cargo Booking, Cargo Booking list or trip
- Part shipment support
- · Multiple trips support within one shipment
- Automatic search of optimal shipment planning based on the schedule and minimal connection time
- Keep off-load history









**Awery Aviation ERP** is a complete integrated web-based extremely flexible and customizable platform that manages main aviation business processes: sales, operations, finance and HR, increasing productivity, reliability, and efficiency.



Flexible connectivity to other systems for data exchange



Transparent information flow within the company



Blazingly fast performance



User-friendly interface



Bank-grade security with advanced access policies



Support of Multi-Company (Branches) configuration



Customer service tools



Mobile apps





An integrated real-time view of core business processes accessible from any place in the world



Powerful CRM, informational database, source for tactical and strategic planning



Up-to-date management reports and data for analysis, automated documentation



Integrated mailing/messaging system with templates support

## **DEPLOYMENT OPTIONS**





- Hosted, supported, and managed by Awery
   24 hours, 7 days a week.
- Monthly license fees per user.
- No hardware related and IT support costs.
- Perfect solution for small and midsize aviation businesses.

- System is hosted on customer server in data center or in customer's local IT infrastructure.
- Goes with Database License and 24/7/365 Awery support.
- Best fits big aviation players with sophisticated
   IT infrastructure.



- AWB database with advanced filters.
- Cargo planning on flights/truck trips.
- Rates database.
- Revenue and costs control.
- AWB stock management.
- AWB and labels printing.
- Full AWB Accounting processing.
- CASS export, e-AWB and messaging support.



- Cargo quotations database with advanced filters.
- Advanced rates database.
- Creation of quotes from incoming mails and cargo bookings from quotes.
- Automated message generation to reply customer requests.
- Full correspondence history.

# MODULES (3)





- Full Online booking engine with agent stock control.
- Planning cargo on flights.
- Track and trace with automated status updates and integration to website.
- iOS and Android mobile apps support with push notifications.
- Possible integration with 3rd parties apps.



- Customization to customer's corporate design.
- AWB details.
- Easy shipments tracking.
- Full information on cargo movements.
- Graphical presentation of routing.



- Flights database with advanced filters and reports.
- Charter and scheduled flights planning, creation and follow-ups.
- Interactive map and Gantt view.
- Routing services control with request templates support.
- Flight briefings, cargo manifests and general declarations, automatic weather and notams update reports.
- Advanced flight logs processing.
- Revenue and costs control with direct link to accounting.

# MODULES (2)



- Automated process to speed up input of enquiries, send requests to operators, quote customers, make flight briefing, generate charter agreements, reports, summary reports, etc.
- Segregated database of enquiries filterable by: type of request (Commercial Jet, VIP, Cargo), unique reference, fixture number, status, dates of flight, routing, broker, etc.
- Advanced support databases: operators, fleet, aircraft types, airports, countries, etc.
- CRM features: customers/suppliers with contact details, requests, activities, tasks and messaging history.
- Automated message generation to send requests to operators.
- Response from operators: schedule details, charter price details, additional services price details.
- Response from customers: won, lost with reason, fixture details, fixture schedule, fixture reference number.
- Empty legs enquiries management, operator's empty legs connectivity through API.
- Interactive world map with combined data from enquiries database and empty legs with analytics.
- Charter calculation that allows cost calculation per sector using either rates database or previous calculations.

EXTRA













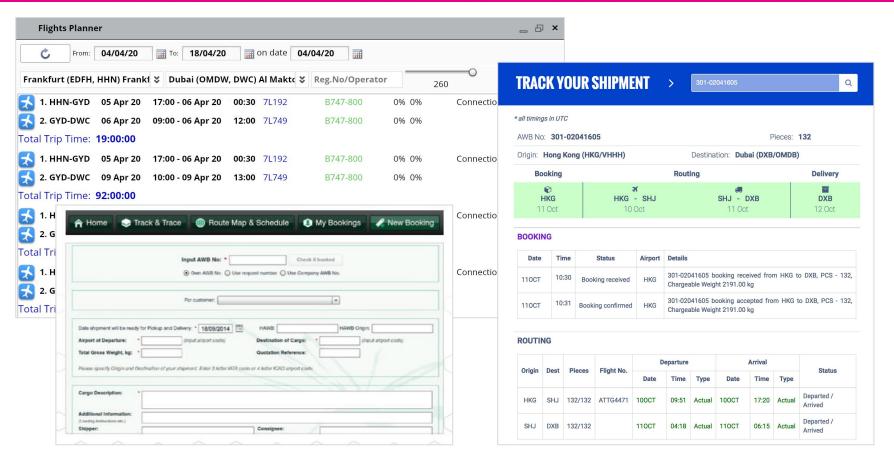




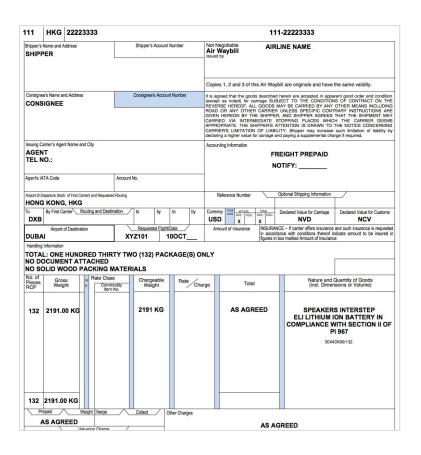


**VIEW (1)** 





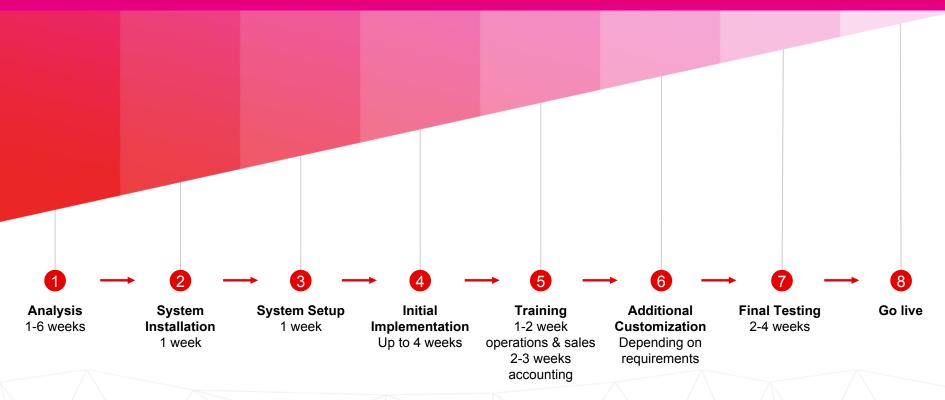
# **VIEW (2)**





## **SCOPE & TIMELINE**







We provide full support to your team 24/7 after the system go live

**Awery** provides software solutions to the aviation businesses globally. Our detailed client portfolio is here — <a href="https://awery.pro/customers">https://awery.pro/customers</a>. Freight Forwarders and Cargo Agents we are currently working with:























**Awery** is a software development company and IT service provider established in **2009**.



**Awery products** have been developed in close cooperation with aviation and logistic companies to reflect up-to-date market demands and to offer tailored complete business cycle solutions with unlimited expansion capabilities.



**Awery team** delivers full product support to the customers at every stage. Our goal is to help you save time and efforts, improve business performance, increase operational efficiency and boost profitability.

## **TEAM**

# 22 qualified professionals — 12 developers, 6 support & admin, 2 sales & biz dev and management team:



Vitaly Smilianets, Founder and CEO

13 years of professional experience in global aviation software projects; expert in IT solutions, WEB, Rich Internet Applications, ERP Systems, Mobile Platforms and Software Development.



**Sergey Khavilo**, Business Development Manager

16 years of sales and business development experience on IT market; more than 11 years of work in multinational companies (Intel, AMD)



**Andreas Almazov**, Business Development, MENA Region

17 years in ERP software Development and Implementation projects. 10 years in Business Management in Aerospace industry (Flights management, Air Cargo Division Management etc.)



# Vitaly Smilianets Founder and CEO

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